

# NOTICE OF THE ANNUAL STOCKHOLDERS' MEETING

NOTICE IS HEREBY GIVEN THAT the 2020 Annual Meeting of the Stockholders of Etiqa Life and General Assurance Philippines, Inc. (formerly AsianLife and General Assurance Corporation) will be held on 21 May 2020, Thursday, 10:00 in the morning, at the 2<sup>nd</sup> Floor ELGAP Oppen Boardroom, Oppen Building, 349 Sen. Gil J. Puyat Avenue, Makati City, 1209 Metro Manila, to consider the following:

#### AGENDA

- 1. Administrative Matters:
  - a. Call to Order
  - b. Certification of Notice & Quorum
- 2. As Ordinary Businesses:
  - a. Confirmation of the Minutes of the Previous Meeting of the Stockholders held on 06 September 2019.
    - The Chairman will present the Minutes of the Special Stockholders' Meeting on 06 September 2019 for review, comments and approval of the stockholders.
  - b. Ratification of the Acts of the Board of Directors, the Board Committees and Management
    - The Chairman will present to the stockholders for their approval, ratification and confirmation, all the acts of the Board of Directors, the Board Committees, and Management performed during the Fiscal Year 2019.
  - c. Approval of the President's Annual Report
    - ❖ The President will submit for approval of the stockholders the President's Annual Report for the Fiscal Year 2019.
  - d. Approval of 2019 Audited Financial Statements
    - The President will submit for approval of the stockholders the Company's Audited Financial Statements as at 31 December 2019, as audited by Sycip Gorres Velayo & Co. (SGV&Co.). As approved, the Audited Financial Statements of the Company will be submitted to the Securities and Exchange Commission (SEC) and the Bureau of Internal revenue (BIR).
  - e. Withdrawal of Stockholders' Resolution approving the increase in authorized capital stock of the Company and the corresponding amendment to its Articles of Incorporation.
    - ❖ In line with the issuance by the Insurance Commission of IC Circular Letter No. 2019-55, the President will submit for approval of the

Etiqa Life and General Assurance Philippines, Inc.

(Formerly: AsianLife and General Assurance Corporation) 2nd and 3rd Floor Morning Star Center 347 Sen. Gil Puyat Avenue., Makati City 1209

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stockholders the proposed withdrawal of Stockholders' Resolution approving the increase in the authorized capital stock of the Company and the corresponding amendment to its Articles of Incorporation.

- f. Nomination and Election of the Board of Directors
  - As required by the Revised Corporation Code of the Philippines, and the Company By-Laws, the stockholders are required to elect/re-elect the members of the Board of Directors of Etiqa Life and General Assurance Philippines, Inc., who will hold office for a period of one (1) year or until their successors are duly elected and qualified.

In line with the Charter of the Nominations Committee of the Board, the following are the nominees as members of the Board of Directors:

- 1. Kamaludin Bin Ahmad (Chairman)
- 2. Lee Hin Sze (Vice Chairman)
- 3. Manuel N. Tordesillas
- 4. Rico T. Bautista
- 5. Eulogio A. Mendoza
- 6. Ma. Victoria C. Vinas (Independent Director)
- 7. Ricardo Nicanor N. Jacinto (Independent Director)

All independent directors are subject to the term limit(s) provided under IC Circular No. 2018-36. Attached are the Profiles of the Nominated Directors.

- g. Re-appointment of Sycip Gorres Velayo & Co. (SGV&Co.) as Independent Auditors of the Company
  - As recommended by Management, the stockholders are requested to approve the re-appointment of SGV&Co. as the Independent Auditors of the Company for the Fiscal Year 2020.
- h. Confirmation of Mission and Vision of the Company
  - Mission: "Meeting Stakeholders' Needs through common Shared Values."
  - Vision: "We aim to be A LEADING Insurance Provider supported by HIGHLY-EFFECTIVE PEOPLE and enabled by TECHNOLOGY."
- i. Confirmation of 2019 Related Party Transactions (RPTs)
- 3. As Special Business:
  - a. To transact any other business of the company.
    - The Chairman will open the floor for comments or queries by the stockholders.



4. Adjournment

By order of the Board:

Raul M. Hebron Corporate Secretary 29 April 2020

### Notes:

- 1. In light of current conditions and in support of the efforts to contain the outbreak of COVID-19, stockholders may attend the meeting via remote communication. A link will be provided in the calendar invite you will receive.
- 2. A stockholder entitled to attend, speak, and vote at the stockholders meeting is entitled to appoint proxy(ies) to attend, speak and vote in his stead.
- 3. If you cannot attend the said meeting, kindly accomplish and return the attached proxy form to the Office of the Corporate Secretary at the 2<sup>nd</sup> Floor ELGAP Oppen Boardroom, Oppen Building, 349 Sen. Gil J. Puyat Avenue, Makati City, 1209 Metro Manila no later than 20 May 2020 at 5:00 p.m.



# PROXY FORM

That the undersigned stockholder of record of ETIQA LIFE AND GENERAL ASSURANCE
PHILIPPINES, INC. (formerly AsianLife and General Assurance Corporation), hereby names,
constitutes and appoints as its true and lawful attorney or proxy,
with full power of substitution and revocation to represent it and vote all shares registered in
the name of the undersigned and the undersigned's nominee directors (the "Shares"), at the
Annual Meeting of Stockholders of the Company on 21 May 2020 and any adjournments and
postponements thereof, as fully to all intents and purposes as the undersigned might or could
do if personally present, hereby revoking any proxy or proxies heretofore given to vote the
Shares, and ratifying and confirming all that the abovementioned attorney or proxy or his substitute(s) may do or cause to be done by virtue of these presents.
The power and authority hereby granted shall remain valid and effective until such
time as the same is withdrawn by the undersigned through notice in writing delivered to the
Secretary of the Company before the date of the said meeting or adjournment thereof.
IN WITNESS WHEREOF, the undersigned has executed this Proxy this day of
2020 at
By:
(Name of Stockholder)
, , , , , , , , , , , , , , , , , , ,
Signed in the presence of:



# PROFILES OF NOMINATED BOARD OF DIRECTORS OF ETIQA LIFE AND GENERAL ASSURANCE PHILIPPINES, INC. FOR 2020

#### KAMALUDIN AHMAD

Chairman of the Board

Date of Birth : 19 August 1967 Citizenship : Malaysian

Mr. Kamaludin Ahmad was appointed as Chief Executive Officer (CEO) of Maybank Ageas Holdings Berhad and Group Chief Executive Officer of Insurance & Takaful, Maybank Group effective 1 December 2013.

He is responsible for driving and managing the overall strategy, profitability and growth of the Group's Insurance and Takaful business represented by Etiqa Group in Malaysia and ASEAN region. Aside from managing the life/family and general businesses, his teams also oversee the investment, commercial, corporate planning, risk management and IT decisions pertaining to the Insurance & Takaful operations.

Etiqa aspires to be the leading ASEAN insurer driven by its 2023 purpose statement, which is "To Make the World a Better Place", focusing in four focus areas:

- Providing advice that puts the customer's interest first
- Creating a Fast and Easy customer experience
- Driving technology across the organization
- Keep only our highly effective people

Mr. Kamaludin joined Maybank Group as CEO of Etiqa Insurance Berhad on 4 June 2012 to drive Etiqa's conventional insurance business. Prior to joining Etiqa, he was with UEM Group as Head of Corporate Strategy and Performance. He was with AIG for 15 years where he left as Regional VP, Asia Pacific. He had also served with Bank Negara Malaysia, Securities Commission Malaysia and Am Investment Bank. Currently, he is also a Director of Etiqa Insurance Pte. Ltd. (incorporated in Singapore), Chairman of the Board of Commissioners of PT Asuransi Etiqa Internasional Indonesia, Director for Etiqa General Insurance (Cambodia) Plc., and Chairman of Etiqa Life and General Assurance Philippines, Inc. (incorporated in the Philippines).

He holds a Bachelor of Science (Hons) in Actuarial Science from University of Kent, Canterbury, England and a member of Institute of Actuaries of England.



## LEE HIN SZE Vice Chairman of the Board

Date of Birth : 18 January 1970 Citizenship : Malaysian

Mr. Lee Hin Sze is currently the Chief Financial Officer of Maybank Ageas Holding Berhad. Prior to his appointment, he was Head of Corporate Accounting for Maybank Ageas Holding Berhad (2015-2017) and Chief Financial Officer of Syarikat Takaful Malaysia Berhad (2011-2015). Currently, he sits on the Board of Etiqa Life Insurance (Cambodia) Plc, Etiqa Life and Genral Assurance



Philippines, Inc., Etiqa Life International (L) Ltd and Etiqa Offshore Insurance (L) Ltd (both incorporated in Labuan, Malaysia).

He is also a member of the Malaysian Institute of Public Accountants (since 1999) and the Malaysia Institute of Accountants (since 2001).

# MANUEL N. TORDESILLAS

Director

Date of Birth : 02 December 1952

Citizenship : Filipino

Mr. Manuel N. Tordesillas has over 35 years of experience in international and local investment banking. Over the last 13 years, he has led all of ATR KimEng's engagements in initial public offerings, private equity, debt placements and financial advisory services, including mergers and acquisitions, asset buybacks and corporate restructurings. Under his leadership, ATR KimEng was



awarded "Best Domestic Equity House" by Finance Asia in 2008 and 2011, "Best Domestic Equity House" by The Asset in 2009 and "Best Domestic Equity House" by AsiaMoney in 2009. His membership in Professional Societies include: President, Investment House Association of the Philippines (IHAP); Member of the Board of Advisors of De La Salle University College of Business and Economics. His professional record includes: President and Chief Executive Officer, ATR KimEng Financial Corp., Manila, Philippines. (1998 to Present); President and Chief Executive Officer, Peregrine Capital Philippines, Inc. (1995 to 1998); Executive Director - Corporate Finance, Head of Equity Capital Markets, Peregrine Capital Limited, Hong Kong. (1991 to 1995); Executive Director - Cross-Border Corporate Finance, Citicorp International Limited, Hong Kong. (1985-1991); Assistant Vice President, BPI International Finance Ltd., Hong Kong. (1982-1985); Senior Assistant Treasurer, Head of Equities and Bond Origination, Bancom Development Corp., Manila, Philippines. (1976-1980). He completed his Masters of Business Administration, Harvard Business School in 1982) and Bachelor of Science in Industrial Management Engineering (with Honors), De La Salle University in 1975.



#### RICO T. BAUTISTA

Director

President and Chief Executive Officer

Date of Birth : 08 January 1973

Citizenship : Filipino

Mr. Rico T. Bautista is a veteran in the insurance industry in the Philippines and an accomplished Senior Executive who has 20 years of successful general management, business operations, sales management and business building experience. He is highly skilled in growing the business with emphasis on increasing new business



accounts and decreasing the operational expense ratios. He has the experience in coming up with business strategies for the company to execute and implement improvement in business processes, particularly on sales and operations process. He is a visionary, goal oriented and passionate person. He comes forth as people oriented, assertive, as well as results and teamwork-oriented individual. He is naturally driven, pro-active and demonstrates strong planning and follow-up skills. His strengths include leadership, relationship building and strong experience in insurance and bancassurance. As a leader, he is inclusive and believes in the importance of teamwork, cohesiveness, mentoring and coaching. He was previously connected as Vice President for Segment Strategy and Customer Management of BPI-Philam, Vice President and Director of Agencies of Philam Life, Vice President and Sales Director of PruLife UK, Senior Assistant Vice President and Division Head of Insular Life, Area Director for Philippines and Indonesia of Regus Business Center and Vice President in Sales of Philam Plans. He is a registered financial planner and a fellow of the Life Management Institute (LOMA). He completed his Bachelor of Arts major in Philosophy at the University of Santo Tomas (UST).

### **EULOGIO A. MENDOZA**

Director

Date of Birth : 13 September 1948

Citizenship : Filipino

Mr. Eulogio A. Mendoza is currently the Chairman and President of the following companies: ATRKE Philippine Balanced Fund, Inc., ATRKE Equity Opportunity Fund, Inc., ATRKE Alpha Opportunity Fund, Inc., ATR KimEng AsiaPlus Recovery Fund, Inc., and ATR KimEng Total Return Bond Fund, Inc. His professional record includes: President of Asianlife and General Assurance Corporation



(now Etiqa Life and General Assurance Philippines, Inc.); Incorporator of PhilamCare Health Systems, Inc. (an AIG HMO), and member of the Board of Directors; Incorporator of Philam Plans, Inc. (an AIG Pre-need Company), and member of the Board of Directors; President and CEO of The Pan Philippine Life Insurance Corporation (now Philippine AXA Life); Vice-President of the Philippine American Life Insurance Company, Inc. (an AIG company) and President and CEO of GE Life Insurance Company and then ATR Professional Life Assurance Corporation. He earned the title Fellow, Life Management Institute (FLMI) from the Life Office Management



Administration (LOMA) and obtained his Master of Arts in Business Administration from the Ateneo Graduate School of Business and both his Master of Arts in Philosophy *cum laude* and Bachelor of Science in Philosophy *cum laude* from the University of Santo Tomas. He was formerly President of Philippine Life Insurance Association (PLIA), an association of all life insurance companies in the Philippines.

# MA. VICTORIA C. VIÑAS Independent Director

Born : 05 March 1954

Citizenship : Filipino

Ms. Ma. Victoria C. Viñas held directorships in Maybank ATR KE Capital and ATRKE Asset Management, Inc. An independent fund manager, she manages and advises various trust funds of high net worth individuals, institutions, foundations, nongovernment organizations, religious orders, congregations, dioceses, and corporations. She is currently Director & President of Anita Realty



& Dev. Corp.; Director & Corporate Secretary of Quorum Int'l., Inc. (Toby's Sports); Director of Sports Resource, Inc.; Trustee of De La Salle Santiago Zobel School; Trustee of La Consolacion College Manila; and a Member of the Finance & Investments Committee of De La Salle Brothers, Inc. She was formerly from San Miguel Corporation where she was Senior Vice President for Corporate Finance/Retirement Funds. Ms. Viñas earned her Bachelor of Arts degree in Economics, cum laude, from Maryknoll College. She attended Investment Management and Pension Funds & Money Management programs at the University of Pennsylvania Wharton Business School and Stock Market Dynamics at University of California-Berkley.

#### RICARDO NICANOR N. JACINTO

Independent Director

Born : 14 December 1960

Citizenship : Filipino

Mr. Ricardo N. Jacinto is the Vice-Chairman of SBS Philippines Corporation (a publicly-listed corporation) and also acts as a director of its subsidiary, SBS Holdings and Enterprise Corporation. He is likewise an independent director of the Metro Retail Stores Group, Inc. and an executive director of the Torre Lorenzo Development Corporation. His previous directorships were at the Manila Water Corporation and the Socialized Housing Finance Corporation, a government owned and controlled corporation (GOCC).



Apart from his private sector directorships, Ricky also serves as a Trustee of the Institute of Corporate Directors where he is also a highly-rated lecturer and facilitator for the organization's director training seminars and strategic planning workshops that cater to the needs of publicly-listed companies, privately-held family firms and GOCCs. Ricky also serves



as the Treasurer and Trustee of the Judicial Reform Initiative, a not-for-profit corporation which advocates reforms in the judiciary with particular emphasis on its impact on business and the economy.

He also recently joined the faculty of the MBA program of the University of the Philippines Virata School of Business in Bonifacio Global City as a lecturer.

His work experience spans over 26 years. From 1997-2011, he worked in various capacities at Ayala Corporation. From 1997-2004, he was seconded to Ayala Land, Inc. as Vice President for the Land and Community Development Group where he was responsible for leading several expansion projects, overseeing the land acquisition and development of various high-end subdivisions such as Nuvali, Westgrove Heights, Paseo de Magallanes, Ayala Southvale and Ayala Heights. Prior to joining Ayala, he worked at Bankers Trust Company (Manila OBU) and AB Capital and Investment Corporation.

Ricky received a degree in Business Economics (magna cum laude) from the University of the Philippines in 1982. In 1986 he obtained his Master's degree in Business Administration from the Harvard Business School. Ricky has continued his professional development by attending executive education courses at Harvard and IESE in Barcelona.

